



PANASONIC OFFICE PRODUCT

Authorized Dealer : FAX-PHOTO COPIER-PABX IP Camera, Panaboard, Scanner

Panasonic
ideals for life

AVeR
Video Conference System

Ref No. QTN/POP/2016/273

DATE: 26/11/2016

M/S: Finance Department,
Civil Secretariat, Peshawar

Subject: Quotation for Video Conference System

Dear Sir,

Reference to your requirement for the purchase of this equipment, we thank you for your kind interest shown in our products. Our products are reliable and of high quality with exponential trust.

Sr. #	Description	Qty	Brand	Unit Price	Total Price Without GST	Total GST	Total Price With GST
1	Video Conference System						
I	Full HD Video Conferencing System multipoint (3+1), Dual Display	2	Aver	572,300/-	950,018/-	194,582/-	1,144,600/-
II	Customized Rack for Video conferencing	2	Local	-	-	-	-
2	Warranty/services						
I	3 + 2 years Standard Warranty	2	Aver	-	-	-	-
II	Onsite Support	2	Aver	-	-	-	-
	Grand Total						1,144,600/-
Optional Accessories							
Sr. #	Description	Qty	Brand	Unit Price	Total Price Without GST	GST	Total Price With GST
I	Changhong Ruba 50" smart TV built-in Wi-Fi	01	Changhong	99,450/-	85,000/-	14,450/-	99,450/-
II	Movable Rack with mount For LED	01	Local	28,080/-	24,000/-	4,080/-	28,080/-

Regards

Abdullah
Project Engineer
Kaleem_pop@yahoo.com



[Handwritten signatures and dates]
23/12/2017 22/12/2017 23/12/2017

34-35, Hurmez Plaza, Opposite Runway, Tambwan Stop University Road, Peshawar.
Tel: 091-5711463 - 5711464, Fax:091-5711465 E-mail: kaleem_pop@yahoo.com



Phono Engineers (Pvt) Ltd



Quality Registrar System ISO 9001:2008



First ISO Certified Chamber in Pakistan

Ref: PEL-QTN-6221

Date: 26 Nov, 2016

Financial Proposal For Finance Department, KPK.

W-LAN SOLUTION

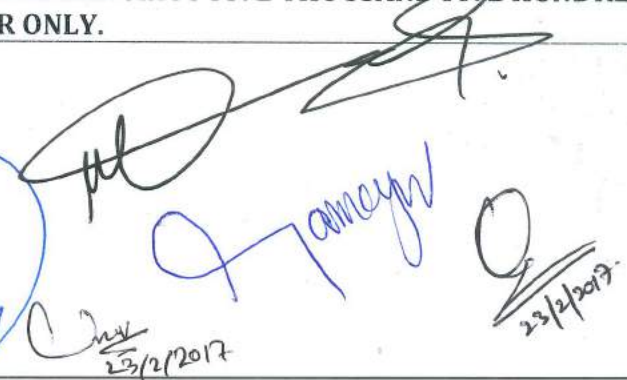
Sr.	Description	Qty	Unit	Amount.
1.	Ruckus Zone Director 1200 Wireless LAN Controller with 25 AP Licenses	1 No.	Rs. 515,450/-	515,450/-
2.	Ruckus Wireless Access points R500	15 Nos.	Rs. 99,500/-	1,492,500/-
3.	Cisco Catalyst C2960 24 Port Gigabit layer 2 switch POE with 2 SFP+ 10G	4 Nos.	Rs. 520,000/-	2,080,000/-
4.	APC Back UPS 650VA	4 Nos.	Rs. 17,840/-	71,360/-
5.	Optical Fiber Deployment between Layer 2 Switches	1 PRFT.	150	150/-
6.	Cat 6 Cable	1 PRFT.	25	25/-
7.	RJ 45 connectors	01 No.	12	12/-
8.	Switch mounting	01 Job	5000/-	5,000/-
9.	PVC Ducting	PRFT.	50/-	50/-
10.	Cable testing to Server Room	01 Node.	1000/-	1,000/-
11.	TP- Link USB Wi-Fi Dongle 300Mbps	100	Rs. 3000/-	300,000/-
Total Amount With GST				Rs. 4,465,574/-
SAY AMOUNT IN WORDS RUPEES FOUR MILLION FOUR HUNDRED SIXTY FIVE THOUSAND FIVE HUNDRED & SEVENTY FOUR ONLY.				

Thanks with regards,

For Phono Engineers (Pvt.) Ltd


Mateen Ali
Manager Sales & Marketing




23/12/2017

HEAD OFFICE: 7-Egerton Road, Lahore-Pakistan Tel: EPABX: 92-42-36303407-8 92-42-36314523
Fax: 92-42-36316684 E-mail: info@phonoengineers.com URL: www.phonoengineers.com

ISLAMABAD OFFICE: Awan Associate, Basement Jinh Plaza, I-8/1, Islamabad. Tel: 051-4901241 Fax: 051-4901242
E-mail: isb@phonoengineers.com

PESHAWAR OFFICE: University Road, Peshawar Ph # 0331-4217800 pew@phonoengineers.com

KARACHI OFFICE: C-30, Block 16, Gulistan-e-Jouhar, Karachi Ph # 021-34017081 Cell: 0336-4216400 khi@phonoengineers.com

FINANCIAL PROPOSAL

Sr.	Product Name	Unit Price with All Taxes	Qty	Total Price with All Taxes
01	Ruckus Wireless Controller	807,272	1	807,272
02	Ruckus Wireless AP	61,364	15	920,454
03	Brocade ICX 7150 Switch, 24x 10/100/1000 PoE+ ports, 2x 1G RJ45 uplink-ports, 4x 1G SFP uplink ports upgradable to up to 4x 10G SFP+ with license, 370W PoE budget, basic L3 (static routing and RIP)	148,485	4	593,940
04	APC UPS 650 VA	9,713	3	29,138
05	Civil Work As per actual RFT	227	1	227
06	TP-Link USB Wi-Fi Dongle	3,333	100	333,333
07	Panasonic VC 1300	574,322	2	1,148,643
08	Customized Rack	53,030	2	106,061
Optional Items				
1	SAMSUNG H6300 60" FHD LED (Original)	230,000	2	460,000
2	SAMSUNG 60" HD LED (Copy)	130,000	2	260,000

Total Amount Rs: 3,939,042/-

In words: Three Million, Nine Hundred And Thirty-Nine Thousand, Forty-Two Only.

M/s **Mansha Brothers**
 Address: Mezzanine Floor, Al-Malik Center, 70-WEST, F/G Blue Area, Islamabad.
 Tel: +92-51-111-500-111


 Amanullah
 Cooperate Sales
 Mob: 0321 1001207


 M. Raheel Wahid
 Sales Manager
 Mob: 0321 1001201


 23/2/2019
 23/2/2019

32/BB

HEAD OFFICE LAHORE

Commercial Plaza No. 17-A, Block-XX
 Phase-3, Khayaban-e-Iqbal, DHA, Lahore.
 Tel: (92-42) 111-500-111
 Fax: (92-42) 35683887
 Email: mblhr@manshabrothers.com

FAISALABAD

Umeed Plaza, Ground Floor,
 Alama Iqbal Road, Faisalabad.
 Tel: (92-41) 111-500-111
 Fax: (92-41) 2540352
 Email: mbfsd@manshabrothers.com

ISLAMABAD

Mezzanine Floor, Al-Malik Centre,
 70 West, F/G Blue Area, Islamabad.
 Tel: (92-51) 111-500-111
 Fax: (92-51) 2348001
 Email: mbisb@manshabrothers.com

KARACHI

Office # 503-505, 5th Floor, Aramex SMS
 Tower, D.A.C.H. Society, Block-7/8, Opp.
 D.F. Shop, Shahr-e-Faisal, Karachi-75350
 Tel: (92-21) 111-500-111, Fax: (92-21) 34549881
 Email: mbkhi@manshabrothers.com



Video Conferencing Solution Equipment Requirement

Sr. No	Description	Qty	Brand	Unit Price	GST	Total Price
1	Video Conference System					
I	Full HD Video Conferencing System point to multipoint (3+1), Dual Display	2	Arey	950000	161500	1111500
ii	Customized Rack for Video conferencing	2		80000	13600	93600
2	Warranty/services					
I	1 Year Replacement Warranty	2		—	—	—
ii	Onsite Support	2		—	—	—
	Grand Total			1030000	175100	1205100

Technical Compliance sheet	
Sr.No	Specifications for Video Conferencing Solution
1	Codec Features
	Up to 1080p60 resolution
2	High-definition content sharing up to 1080
3	H.323/SIP up to 6 Mbps
4	individually Transcoded multipoint (3+1) conferencing
5	Dual Display Support for second Screen
6	Camera Full HD 1080p with 12x zoom
7	Video Standards
	• H.261, H.263, H.263+, H.264
8	Video Features
	• Native 16:9 Widescreen
	• Advanced Screen Layouts
	• Intelligent Video Management
	• Local Auto Layout
9	Video Inputs (2 Inputs)
	1 X HDMI Inputs, Supported Formats:
	• 1920 x 1080
	1 X DVI-I Inputs, Supported Formats:
	Analog (VGA):
	• 1920 x 1080



COMPARITIVE STATEMENT FOR PURCHASE OF Video Conferencing System

Dated 08.02.2017

S #	Implementation methodology of Wireless Network installation in Finance Department	100 Points (TOTAL)	TOTAL SCORE				
			TECH:(70)		FINANCIAL (30)		TOTAL
			%age	TECH: SCORE	FINANCIAL PROPOSAL	FIN: SCORE	
1	PANASONIC	100	70	49	572300	30	79
2	MANSHA BROTHERS	100	78	55	627352	27	82
3	IMEGE TECH	100	59	41	0	0	0


Assistant Director (A&F)
CB&S OF FD
Secretary /Member


Section Officer(FR),
Finance Department
Member


23/2/2017
27/2/2017
REPRESENTATIVE
of ST & IT Department
Member


Deputy Director
(FM) Finance Department
Member


Deputy Secretary
(DEV-I), Finance Department
Member



Deputy Secretary
(B-III), Finance Department
Member


Project Director(CB&S)
Finance Department
Chairman

COMPARITIVE STATEMENT FOR PURCHASE OF SMART WIRELESS NETWORK

Dated 08.02.2017

S #	Implementation methodology of Wireless Network installation in Finance Department	100 Points (TOTAL)	TOTAL SCORE				
			TECH:(70)		FINANCIAL (30)		TOTAL
			%age	TECH: SCORE	FINANCIAL PROPOSAL	FIN: SCORE	
1	MANSHA BROTHERS	100	78	55	2684364	30	85
2	PHONO ENGG	100	64	45	4465574	18	63


 Assistant Director (A&F)
 CB&S OF FD
 Secretary /Member


 Section Officer(FR),
 Finance Department
 Member


 REPRESENTATIVE
 of ST & IT Department
 Member


 23/2/2017


 Deputy Director
 (FMU) Finance Department
 Member


 Deputy Secretary
 (DEV-I), Finance Department
 Member


 Deputy Secretary
 (B-III), Finance Department
 Member


 Project Director(CB&S)
 Finance Department
 Chairman

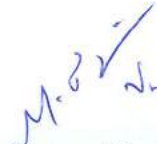
MINUTES OF THE MEETING OF PURCHASE COMMITTEE HELD UNDER THE
CHAIRMANSHIP OF SPECIAL SECRETARY FINANCE (PFC), FINANCE DEPARTMENT

A meeting of the Purchase committee, for the Project "Capacity Building & Strengthening of Finance Department, was held on 23.02.2017 at 02:00 pm under the chairmanship of Special Secretary/Project Director), Finance Department. Members of the committee were as under:

- | | | |
|----|---|--------------------|
| 1. | Special Secretary / PD CB&S
Finance Department, Khyber Pakhtunkhwa | Chairman |
| 2. | The Deputy Secretary (Budget-III)
Finance Department, Khyber Pakhtunkhwa | Member |
| 3. | The Deputy Secretary (Dev-I)
Finance Department, Khyber Pakhtunkhwa | Member |
| 4. | The Deputy Director (FMIU)
Finance Department, Khyber Pakhtunkhwa | Member (Technical) |
| 5. | Representative of ST& IT Department
Khyber Pakhtunkhwa | (Co-Technical)* |
| 6. | The Section Officer (FR)
Finance Department, Khyber Pakhtunkhwa | Member |
| 7. | Assistant Director (Admin & Finance)
CB&S, Finance Department | Member/Secretary |


The meeting started with recitation of Holy Quran. Chairman of the committee thanks all the members & Assistant Director (Admin & Finance) apprised the committee regarding the consolidated mark sheet of qualified bidders after opening & evaluating the technical and financial proposals. Purchase committee evaluated the consolidated mark sheet at **(Annex-A)**.


After evaluation, the Purchase committee decided that as M/s Mansha Brother (Pvt) secured the highest marks in consolidated mark sheet in both the bids i.e. Video conference and Wireless Networking in Finance Department, hence, remain eligible for awarding contract on merit, therefore, the committee unanimously decided to award the contract of both items i.e. Video conference & Wireless Networking to M/s Mansha Brother (Pvt) Ltd with the addition that a proper contract covering all the terms and condition may be signed with supplier. Moreover, an inspection committee may be constituted for inspection of the supplied item before making any payment.

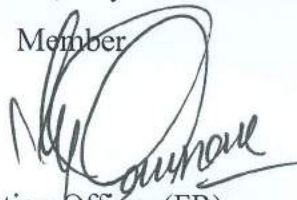

Deputy Secretary (Budget-III)
Finance Department, Khyber Pakhtunkhwa
Member

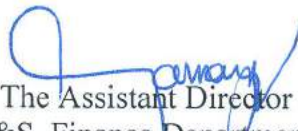

Deputy Director (FMIU)
Finance Department, Khyber Pakhtunkhwa
Member (Technical)


Representative of ST& IT Department
(Co-Technical)*


Additional Secretary (PFC)
Finance Department, Khyber Pakhtunkhwa
Chairman


Deputy Secretary (Dev-I)
Finance Department, Khyber Pakhtunkhwa
Member


The Section Officer (FR)
Finance Department, Khyber Pakhtunkhwa
Member

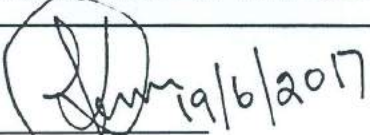

The Assistant Director (A &F)
CB&S, Finance Department, Khyber
Pakhtunkhwa
Member

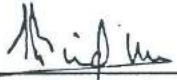
Subject: Inspection Report of Wireless Networking & Vedio Conference System Installed in Finance Department

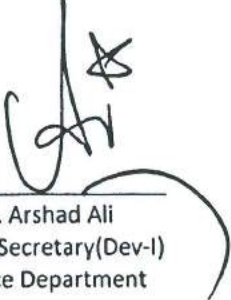
Inspection Date

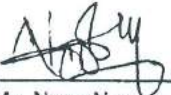
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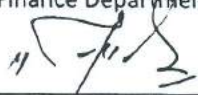
S.No	Item	Qty	Remarks
1	Ruckus Wireless Controller (Smart Zone 100)	1	Installed in required number as per supply order and the same is in working Condition
2	Ruckus Wireless AP (R600(1) R500(13), R510(16)	30	27 required Wireless AP are installed while 3 (R510) Wireless AP are not installed and available with Assistant Director-I FMIU Finance Department.
3	Brocade ICX 7150 Switch, 24x10/100/1000 PoE + Ports, 2x1G R45 uplink ports 4x1G SEP Uplink Ports upgradable to up to 4x10G SFP+with License,370 W POE budget basic L3(Static Routing and RIP)	4	Installed in required number as per supply order and the same is in working Condition
4	APC UPS 650 VA	3	do
5	Civil Work		As per requirement
6	TP Link USB Wi-Fi Dongle	100	The Dongle are distributed amongst users of this Department by AP-I and Mr. Abid Khan CO FMIU. The signed distribution list of 100 Dongles is available with Assistant Programmer-I FMIU Finance Department.
7	Panasonic VC1300	2	Installed in required number as per supply order and the same is in working Condition
8	Customized Rack	2	do
9	Samsung H6300 60" FHD LED Origina	1	do


 Mr. Kamran Javed
 Assistant Director-II
 Finance Department


 Mr. Abdur Rashid Khan
 Section Officer(Admn)
 Finance Department


 Mr. Arshad Ali
 Deputy Secretary(Dev-I)
 Finance Department

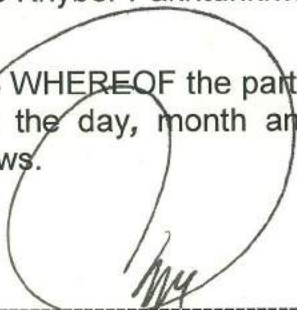

 Mr. Noor Nawaz
 Assistant Programmer-I
 Finance Department


 Mr. Hidayatullah
 Section Officer(FR)
 Finance Department




10. Testing of Video Conferencing System over the internet practically and also provide software to enable this department for video conferencing with other end having software link e.g. Skype etc
11. A technical support for debugging any fault will be provided in the shortest span of time with rapid response (24) hours.
12. The Contractor will ensure that the quantity and quality of the material is the same as contained in the Purchase order and also responsible for any deficiency.
13. The Contractor shall be entirely responsible for the successful execution of the contract in all respects and in accordance with the terms and conditions as specified in the contract including the schedule.
14. All the taxes will be deducted as per law of taxation implemented in Pakistan as well as Khyber Pakhtunkhwa.

IN WITNESS WHEREOF the parties hereto have caused this Contract Agreement to be executed on the day, month and year first before written in accordance with their respective laws.



Signature for on behalf of
Procurement Entity
Project Director/DDO
CB&S Finance Department

Witness (1)


Signature 
Name **FAHAD WAQAR**
CNIC # **22201-0838058-7**



Name of Supplier **Amman Ullah**
CNIC # **34202-9354575-5**

Address **Mansha Brother Pvt Ltd Islamabad**

Witness (2)

Signature 
Name **Syed Nadeem**
CNIC # **6161-3860583**





CONTRACT AGREEMENT

THIS CONTRACT AGREEMENT (hereinafter called the procurement of video conference & wireless System Agreement) made on the 14th day of June, 2017 between **Project Director Capacity Building & Strengthening of Finance Department** (hereinafter called the Procuring Agency) of the one part and **M/s Mansha Brother (Pvt) Ltd Head Office Lahore** (hereinafter called the Contractor) of the other part.

WHEREAS the Procuring Agency is desirous that certain Works, viz Installation of video conference & Wireless Networking System in Finance Department, Khyber Pakhtunkwaha should be executed by the Contractor and has accepted a Bid by the Contractor for the execution and completion of such Works and the remedying of any defects therein.

NOW this Agreement witnessed as follows:

1. The equipments shall strictly confirm to the specification mentioned in the tender document and no equivalent or alternate shall be acceptable.
2. The items will be supplied within Fifteen (15) days or the time limit given in the supply order, failing which the call deposit will be forfeited.
3. Rates/ Quotation are valid for ninety (90) days and as per the market rates.
4. All equipment and each component thereof shall be branded and in sealed pack and the contractor will be held responsible for any loss.
5. All equipment and each components of doubtful origin shall render the entire consignment liable for rejection.
6. The supplier shall make good all deficiencies in the equipments during the warranty period at his own cost and no additional payment will be made for any repair/ replacement of parts etc.
7. Training for operating these equipments and debugging the minor fault shall be provided to three **(03) resource** of Finance Department.
8. Three years warranty shall be provided for switches and for other items the warranty period as mentioned in the terms & condition of the tender document.